

# Modeling Financial Scenarios with Live Data Using Workday Adaptive Planning

## 20 Weeks of Effort | 40+ Modeling Sheets Delivered

### Income Models

- Revenue Model with Backlog
  - Fee Income Variables
- Other Income Model with Interest Income Variables

### Balance Sheet Model

- Accounts Payable Model
- Accounts Receivable Model
- Debt Schedule
- Work-in-Progress Model

### Expense Models

- Personnel Model
- OPEX Model with Marketing + IT Cost
  - Professional Service Variables
- CAPEX Model with Accumulated Depreciation
  - Existing Depreciation Variables
- Interest Expense Model

## Trading their Excel Spreadsheet for a Collaborative Planning Software that Automatically Refreshes with Live Data

This Financial Business Services organization is literally in the business of forecast planning, so they had a solid roster of business requirements for how they model and plan their own business. Over the years, their Excel calculations got more complex, and version control was a challenge with every planning cycle. It was an easy decision to adopt Workday Adaptive Planning to seamlessly ingest their Workday HCM + Financials data and external business systems data.

### From our Customers



*"We recently completed our annual budgeting process using the Adaptive platform for the first time. The team was very responsive throughout the implementation process and was willing to help us on short notice after going live. Several of our requirements were rather complex and Invisors was able to engineer some creative solutions to meet our needs."*





# Modeling Financial Scenarios with Live Data Using Workday Adaptive Planning

This **Workday Adaptive Planning** deployment created a fun challenge: Recreate favorite Excel functions + reinvent the planning process using the Workday full-suite.



## Recreate the Goal Seek Function for AR + WIP

Planning + measuring financial results for this professional services organization focuses on carefully tracking Accounts Receivable + Work-in-Progress. Invisors was able to mimic the Goal Seek function by building an automated trigger calc when actuals are pulled into Adaptive Planning.

## Leverage Workday Financial Flow Codes for Cash Flow

Workday Financial Management applies labels to transactions called “Flow Codes” to help organize and measure Cash Flow. Instead of hard-coding account references, which would complicate ongoing maintenance, Invisors built dynamic formulas to pull in the Workday Financial Flow Codes as they evolve over time.

## Enable Top-Down Allocation Planning

Invisors introduced the Adaptive Planning “Top-Down Planning” feature, which enables dollars to be allocated to levels based on different prioritizations. Allocation formulas can divide planned money based on % of cost, % of headcount, or by level.